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The Markets

Another Break

The break in Stock Exchange prices yesterday equalled that of Tuesday, June 3, the first and hitherto the largest break in the present movement. Thirty industrial shares fell more than 3 points in their average price; railroad stocks fell less than a point. That the break in industrial shares should be so much greater than that in railroad stocks is not surprising when one considers that the industrials rose 30 points in sixteen weeks and had gone back only 4 in the last two weeks, while the rails had risen only 8 1/2 points and had gone back 3 1/2. The industrials have now reacted 7 points and the railroads 4 1/2. In percentage less than one-third of the industrial mean has been wiped out, against more than one-half of the railroad gain.

The market opened weak, probably due to selling orders from commission houses and the country, under fear of the \$550,000 reserve deficit in Saturday's Clearing House bank statement. This was followed by what appeared to be selling by professional traders of stocks which they did not own, in an attempt to reach more "stop-loss" orders and create further fears. Toward noon came a slight recovery, but in the afternoon, when call money had risen to 12 and 15 per cent, the break came again.

As on Friday, there were not even isolated specialties. The whole list fell with losses of 2, 4, 5 and 10 1/2 points in active stocks. Atlantic Gulf fell 6 1/2 points, Baldwin Locomotive 6 1/2, Marine common 3 1/2, Marine preferred 4 1/2, Lackawanna Steel 5, Royal Dutch New York 5 1/2, Studebaker 7, Texas Company 10 1/2 and Steel common 8.

Trading was less than 1,500,000 shares.

20 Per Cent Money

The price of money is transiently more discussed than the price of stocks, and nearly every one has now become a money expert, condemning either the banks, the Federal Reserve Board or the Stock Exchange condition for the present condition. Loans on mixed collateral yesterday opened at 10 per cent and on all industrial collateral at 12 per cent, the first time in the present market, that the renewal rate has been above 6 per cent. In the late afternoon the rates became 12 and 15 per cent, and finally, after the close of the stock market, loans on all industrial collateral were made at 20 per cent, the highest rate since the 15 per cent of December, 1916. That figure was for mixed collateral money.

What the Bank Statement Means

One broker yesterday morning advanced the following argument: "One might at first glance believe that the rotten bank statement of Saturday means destruction of values; it does not. The bank statement means next to nothing now. If a bank shows a big surplus reserve, it goes to the Federal Reserve and pays off a lot of red discounts; if it has a deficit under legal requirements, it simply sends over a bunch of commercial paper or government bonds and gets a new credit which reinstates its reserve. This is the real meaning of inflation as we now see it." But the fact that the bank statement does mean something was conclusively demonstrated yesterday, when call money renewed at 10 and 12 and closed at 20 per cent, and the stock market suffered one of the biggest breaks in the year.

It is theoretically possible for the banks to send some of their present commercial paper or government bonds to the Federal Reserve Bank and get a credit for it. As a fact, they did so on an extensive scale yesterday. But this makes all the more interesting the question of why they did not do so sooner, and why they have not done so to such an extent as to make money easy. The Federal Reserve Bank is not obligated to accept everything offered to it for red discount. If nothing else, it must have regard for the allocation of credits to banks in its district as a whole when a few banks try to red discount too much. And banks are restrained from discounting too much because it would not look well for the banks. The profit, consisting in the difference between the amount which the bank receives for its loans and the amount it has to pay the Reserve bank for red discount, is so small as to justify the risk of a huge outstanding debt.

Nor do the banks want to have too great a proportion of their funds in Stock Exchange collateral. As one banker remarked last week, referring to advances in particular stocks: "I disclaim any attempt to frown upon speculation or to pass upon the present price level of the worth of special stocks, but I cannot see that a stock that is worth 90 one week can be worth 125 the next." Moreover, there is a limit even to the theoretical ability of banks to red discount. They cannot red discount loans on Stock Exchange collateral at all.

Relieving Factors

A good many bankers feel that yesterday saw very near the peak of tight money. The immediate cause is generally given as the tax payments made yesterday. They may not find their way back to the banks for a week or ten days. But these payments, estimated to total about \$1,100,000,000 for the entire country, did not have wholly to be met by cash. Yesterday there matured \$337,516,000 of tax certificates, of which \$179,808,000 were sold in the New York Federal Reserve district. The day mature a total of \$392,381,000, of which \$165,622,000 were sold here. Altogether this means that \$226,759,000 of the tax payments can be met by these certificates. To-day there matures an issue of \$600,101,500 bond certificates of indebtedness, of which the New York Federal Reserve district has subscribed \$3,039,000. These will be paid off by the government. It is believed that by midweek the money market will see relief.

Money and Credit

After the close of yesterday's market loans on all industrial collateral were made at 20 per cent, the highest rate since the 15 per cent of December, 1916. That rate, however, was for mixed collateral. Money also opened and renewed yesterday at 10 per cent for

mixed collateral and 12 per cent for all industrial collateral, the highest renewal rate in several years. At 2:30 in the afternoon 12 per cent was bid for mixed collateral loans and 15 per cent for all industrial loans.

Call money rates and difficulty of obtaining it have caused heavy bidding for time money. At the opening yesterday brokers were bidding 6 per cent for \$20,000,000.

The ruling rates for money yesterday, compared with a year ago, were as follows:

Call money: Yesterday. Year ago. Per cent. Per cent.
On mixed collateral 10 6
On indus. collateral 12 6 1/2
Time money (mixed collateral):

Sixty days 6 5 1/2 @ 6
Ninety days 6 5 1/2 @ 6
Four months 6 5 1/2 @ 6
Five to six months 6 5 1/2 @ 6

Bank Acceptances.—Rates were unchanged yesterday as follows:

Spot delivery: Thirty days. Sixty days. Ninety days. Per cent. Per cent. Per cent.
Eligible member banks 4 1/2 @ 4 1/2 @ 4 1/2 @ 4 1/2
Eligible non-member banks 4 1/2 @ 4 1/2 @ 4 1/2 @ 4 1/2
Ineligible bank bills 5 1/2 @ 4 1/2 @ 5 1/2 @ 4 1/2
For delivery within thirty days:

Eligible member banks 4 1/2 @ 4 1/2 @ 4 1/2 @ 4 1/2
Eligible non-member banks 4 1/2 @ 4 1/2 @ 4 1/2 @ 4 1/2
Ineligible bank bills 5 1/2 @ 4 1/2 @ 5 1/2 @ 4 1/2

Bank Clearings.—Bank clearings yesterday were:

	Exchanges	Balances
New York	\$540,108,682	\$80,054,498
Baltimore	16,502,048	8,834,276
Boston	40,364,264	18,973,050
Chicago	98,206,232	10,115,222
Philadelphia	70,809,095	16,495,902

Sub-Treasury.—The Sub-Treasury lost \$175,000 to the banks on Saturday.

London Money Market.—LONDON, June 16.—Closing rate for money 2 1/4 per cent. Discount rate, short bills 3 1/4 per cent, three months' bills 3 1/2 per cent. Gold premiums at Lisbon 150.00.

Dollar in Foreign Exchange

Exchange moved against London and in favor of Paris yesterday in a dull market. Italian exchange was steady. Neutral exchanges showed no important change.

(Quoted dollars to the pound.)

	Yesterday.	ago.
Sterling, demand	\$4.60 1/2	\$4.62 1/2
Sterling, cables	4.61 1/2	4.63 1/2
Sterling, sixty days	4.57 1/4	4.59 1/2
Sterling, ninety days	4.55	4.57 1/4

(Quoted units to the dollar.)

	Yesterday.	ago.
France, checks	6.31	6.47
France, cables	6.29	6.45
Belgium, francs, checks	6.62	6.62
Belgium, francs, cables	6.60	6.60
Italy, checks	8.04	7.96
Italy, cables	8.02	7.94
Swiss francs, checks	5.33 1/2	5.27 1/2
Swiss francs, cables	5.30	5.25

(Quoted cents to the unit.)

	Yesterday.	ago.
Gulders, checks	39 1/4	39
Gulders, cables	39 1/4	39 1/2
Sweden, checks	25.90	25.70
Sweden, cables	26.10	25.90
Denmark, checks	24.10	23.60
Denmark, cables	24.30	23.80
Norway, checks	25.15	25.20
Norway, cables	25.35	25.40
Pesetas, checks	19.95	19.92
Pesetas, cables	20.02	20.00
Japan, yen, checks	51.75	51.1-5
Japan, yen, cables	51.90	51.9-10
Argentina, checks	101.75	100
Argentina, cables	102	99 3/4
Brazil, Rio, checks	28	28
Brazil, Rio, cables	28.125	28 1/2

I.M.M. Stockholders Vote Against Sale Of British Ships

Deal Is Defeated by Big Majority; Platten Denies That There Is Friction Among Marine Directors

Stockholders of the International Mercantile Marine Company, at a special meeting in Hoboken yesterday, refused to ratify the recommendation of the directors to sell for \$27,000,000 the company's British fleet and other assets held in England by a vote of 530,072 shares.

The number of shares voting in favor of the deal was only 78,521. The number of shares entitled to vote was 960,000. Of the total vote cast against the sale 284,126 shares of common. The votes favorable to the sale were divided between 52,613 shares of preferred stock and 25,908 of common.

Although the meeting was largely attended little interest was shown in the outcome in view of the fact that it was generally known that the independent proxy committee, consisting of John W. Platten and Frederick W. Scott, had secured enough proxies at the close of last week to insure the defeat of the sale plan. The only ripple in the proceedings was caused by an inquiry from Mr. Francis Snowber, a preferred stockholder, who wanted to know whether any one would be paid a commission if the transaction was approved. P. A. S. Franklin, president of the I. M. M., assured Mr. Snowber that no commissions were involved in the deal either here or abroad.

Proceeding the stockholders' meeting a hearing was held in the Federal District Court on the application of a stockholder, John O'Connor, for an injunction restraining the company from submitting the plan for selling the British fleet to a vote of the shareholders. Judge Learned Hand denied the application after it had been made known that the sale would not take place.

Bankers Lay Plans to Meet Europe's Needs

Announce Personnel of New York Committee That Is to Consider the Foreign Credit Situation

J. P. Morgan, Chairman

Must Create Credits to En- able Europe to Buy Goods Here, Says Davison

More than a score of New York's most powerful financiers met yesterday afternoon in the offices of J. P. Morgan & Co. and took steps to create machinery by which America will be able to assist Europe to return to work and a more normal economic life as soon as formal peace is proclaimed. Henry P. Davison, recently returned from Europe, presided, and shed further light on his plan, which the bankers present heartily approved.

Mr. Davison announced the appointment of the following committee to represent the banking resources of this city in the great national instrument of credit which is contemplated: J. P. Morgan, of J. P. Morgan & Co., chairman; James H. Schiff, of H. K. Loebl & Co.; Seward Prosser, president of the National Bank of Commerce; James Brown, of Brown Brothers; Allen B. Forbes, of Harris, Forbes & Co.; Alvin Kreech, president of the Equitable Trust Company; Charles H. Sabin, president of the Guaranty Trust Company; James Stillman, president of the National City Bank; Jacob H. Schiff, of H. K. Loebl & Co.; Seward Prosser, president of the National Bank of Commerce; James Brown, of Brown Brothers; Allen B. Forbes, of Harris, Forbes & Co.; Alvin Kreech, president of the Equitable Trust Company; Charles H. Sabin, president of the Guaranty Trust Company; James Stillman, president of the National City Bank.

The personnel of the foregoing organization committee does not indicate the full scope of the proposed institution designed to coordinate American efforts to restore Europe to healthful business activity, Mr. Davison explained. "We had another conference," the banker told reporters after the meeting. "It was informal, just as the last one was. The men got together to discuss the general situation and the arrangements that we would have had every banker in New York present. The proposed activities will not be confined to those who were present to-day or to those who will attend the next gathering. The plan is entirely inclusive. If it is adopted it will include all the banking and industrial forces of the entire country."

Bankers Elsewhere Organizing

Mr. Davison explained that, like the New York bankers, the members of the Chicago Clearing House had formed a similar committee, and the bankers of Boston were considering so doing. Other cities are expected to follow. Industrial leaders, the banker indicated, are also devising plans for the mobilization of the industries. Mr. Davison said that European financiers too were beginning to organize to coordinate the needs for goods and credit.

"Nobody shall be excluded from the proposed organization, which may take the form of a corporation," the spokesman for the bankers added. "The industries will be organized by trades, rather than by cities. We expect all groups to come in—such as textiles, copper, tobacco, oil and agriculture. We purpose to make the coordinating machinery as broad as possible."

"In various parts of the country, by an overwhelming voice people have expressed their appreciation of the necessity of coordinating the demands of Europe and America's attempt to satisfy them from the point of view of the country as a whole, instead of treating them as single transactions to the advantage of any particular business organization."

"This plan is one which offers a situation wherein every one seems to benefit at no one's expense. The fundamental thing is to create credits to enable Europe to buy goods here to ship over there."

Mr. Davison said he deemed it advisable at the option of the managers of the great reservoir of credit proposed to export capital in some instances, as well as goods, explaining that it would be to the advantage of the United States to have the European nations buy goods in outside markets.

Significant Relations

Money and Prices:
Stock of money gold in the country... \$3,092,037,699
Loans on all national banks... \$9,691,187,000
Their surplus reserves... 76,981,000
Bills discounted and bought by Federal Reserve banks... \$2,112,711,000
Federal Reserve notes in circulation... 2,499,265,000
Total gold reserve... 2,193,874,000
Average price of fifty stocks... 80.04
Average price of twenty-five bonds... 87.35
Food cost of living (Annalist index number)... 122.601
General commodity price level (Dun's index number)... 122.601

Production:
Unfilled U. S. steel orders, tons... 302,275
Pig iron output (daily average), tons... 53,002
Wheat crop, bushels... 817,449,000
Oat crop, bushels... 1,536,350,000
Corn crop, bushels... 2,582,814,000
Cotton, 500-lb. bales... 1,022,601

Distribution:
Gross railroad earnings... 13.75%
Bank clearings... 32.25%

General:
Active cotton spindles... 33,556,011
Commercial failures (Dun's): Number... 531
Liabilities... \$11,956,651
Building permits (Bradstreet's): (51 cities)... \$53,168,786

kets, as it would help the foreign exchange situation.

Mr. Davison's suggestion is that the investment corporation, if it takes that form, issue a single debenture bond against all its advances to Europe. A single security, of compelling attractiveness, it is proposed, should be offered for wide distribution among the people in every state in the union.

The banker declared that it was not the purpose of the American financiers to exact anything detrimental to the interest of the people in Europe, but the objective was to extend credit on normal lines on proper security. The exact nature of the security, not yet determined, he added, would perhaps vary in the case of each country. Switzerland, it was suggested, might be able to get better terms than some of the belligerents because of its relative financial vigor.

Will Cooperate With Government

Although the government of the United States will have no representation in the new machinery of trade and credit, Mr. Davison said, in reply to an inquiry, everything will be done in the closest cooperation and with the cordial approval of the government.

Stock Prices Fall When Call Money Touches New High

Payment of Second Installment of Federal Taxes Adds to Squeeze Caused by Swollen Loan Accounts

Liquidation swept the stock market again yesterday, where standard stock issues broke 1 to 23 points on heavy selling of speculative accounts forced by another severe squeeze in call money.

During the course of one of the wildest days in the call money market in years the interest rate on call loans, which had closed on Friday at 9 per cent, shot up to 15 per cent just before the close of the stock market. After the close a small amount of money was borrowed by the banks, by brokers at 20 per cent. The renewal rate on call loans—that is, the carry-over rate—was 10 per cent, the highest since 1912. Fifteen per cent call money was the highest since 1916.

Further tightening of the local money situation was not unexpected, as the statement of the Clearing House on Saturday had disclosed a deficit in reserves against a surplus over legal reserve requirements of about \$35,000,000 the week before. It was not thought, however, that the temporary shortage of money was serious enough to cause such a sensational rise in the interest rate on call money, and when the banks fixed the renewal rate at 15 per cent, the highest rate in seven years, that was the signal for a scramble among stock speculators to unload their holdings. Offerings of stocks poured into the market throughout the day and only slight recoveries were registered from the low prices. At the close the average of thirty industrial stocks showed a decline of about 7 points from the high price reached a fortnight ago before the current decline started.

Yesterday's squeeze in the money market was due, bankers said, to the heavy Federal tax payments falling due at this time. These demands, added to the heavy burden already carried by the banks, were more than could be comfortably taken care of, it was stated, and some liquidation of the swollen stock market account was necessary. A leading banker said yesterday that three large issues of certificates of indebtedness fall due and are being paid off by the Treasury, the proceeds of which will quickly flow back into the banks and relieve the situation for the time being. Firm money is looked for until after July 1, it was stated, however, as there are large corporate interest and dividend disbursements to be met around the end of the half year.

West Penn Railways 1918 Report Shows Larger Gross

The annual report of the West Penn Railways Company and subsidiaries for the year ended December 31, 1918, discloses gross earnings of \$9,352,904, an increase of \$1,827,064 over the preceding year. After expenses and taxes of \$6,255,432, net was \$3,097,472, an advance of \$230,042. Other income aggregated \$365,296, bringing the gross to \$3,462,728, from which interest and dividends amounting to \$2,119,498 were deducted, leaving a \$1,343,230 balance for the year.

Silver.—London, 54 1/4; New York, \$1.12 1/4; Mexican dollars, 86 1/2 @ 90 1/2 c.

120,000 Shares Invincible Oil Corporation

TRANSFER AGENTS: { Empire Trust Company of New York.
State Street Trust Co. of Boston.
REGISTRAR: { Columbia Trust Company of New York.
First National Bank of Boston.

CAPITALIZATION

To be Authorized and Issued
6% Serial Secured Notes due June, 1920, to January, 1924... \$ 4,900,000
Capital Stock (Par \$50)..... 14,000,000

PROPERTIES

Invincible Oil Corporation through its subsidiaries will be interested in approximately 83,643 acres of fee and leasehold oil lands in Ranger, Humble, Blue Ridge and other fields in Texas and Louisiana, and in the Walters and Cement and other fields in Oklahoma; in one refinery now in operation having a capacity of 3,000 barrels daily with 70 miles of gathering pipe lines, 200,000 barrels steel storage capacity, 160 tank cars and retail distributing facilities in a tidewater export station at New Orleans with steel storage capacity of 100,000 barrels, and in another refinery with 3,000 barrels capacity nearing completion at Fort Worth, Texas.

PRODUCTION

At present approximately 3,500 barrels of oil per day with 16 additional wells drilling, of which 12 wells are on proven Ranger acreage and 18 more wells are to be drilled during the next 12 months.

WORKING CAPITAL

The Corporation will start with at least \$2,000,000 cash working capital, in addition to net quick assets of the subsidiary companies; to be used for the drilling of wells and other corporate needs.

The above data is summarized from and subject to a letter from E. R. Ratcliff, who will be the President of the Invincible Oil Corporation.

Under the terms by which the stock of the Invincible Oil Company and the 400,000 shares of stock of Gladstone Oil & Refining Company will be acquired and transferred to the Invincible Oil Corporation, the undersigned and their associates will receive certain shares of stock of Invincible Oil Corporation, in addition to the shares now being offered which they will be entitled to retain.

All legal matters in connection with the incorporation of Invincible Oil Corporation and the issue of its stock are subject to the approval of Messrs. Strasbourger & Schallek, of New York, and Messrs. Loring, Coolidge & Noble, of Boston.

The titles to the principal properties of the Invincible Oil Company and the Gladstone Oil & Refining Company have been examined by Messrs. Baker, Batts, Parker & Garwood, of Houston, Texas, and by Messrs. Ledbetter, Stuart & Bell, of Oklahoma City, Oklahoma.

All of the stock having been applied for in advance, this notice appears as a matter of record only.

J. S. Bache & Co.
New York

Cochrane, Harper & Co.
Boston

S. M. Schatzkin
New York

The information contained in this circular, while not guaranteed, is derived from sources which we believe to be reliable.

Liberty Bond Service

It has been our experience in talking with many large holders of Liberty Bonds that the substantial majority of them are not securing the greatest possible tax exemption and net interest return on their bonds.

The present heavy Federal Income Taxes make it important for all large holders of Liberty Bonds to be sure that the distribution of their holdings among the various issues is such as to give them the maximum tax exemption permitted under the law, with the resulting best net interest return.

We shall be glad to suggest, without charge, any changes which may be advisable in the holdings of those who care to submit their cases to us by letter or personal call.

Our table giving a brief outline of the ten outstanding forms of Liberty Loan issues and their tax exemptions, with a comparison of the interest return from tax exempt and taxable sources, will be supplied on request. Ask for Circular C-666.